

PITTSBURGH SYMPHONY HEINZ HALL
RATE SHEET

2003-2004 SEASON
SEPTEMBER 1, 2003-AUGUST 31, 2004

RATES PER PERFORMANCE:

Thursday, Friday, Saturday, Sunday Evening	\$5,200 base rent*
Thursday, Friday, Saturday, Sunday Matinee	
Tuesday and Wednesday Evening	\$4,600 base rent*
Thursday, Friday, Saturday, Sunday Morning	\$4,400 base rent*
Tuesday and Wednesday Matinee	\$4,300 base rent*
Monday Matinee or Evening	\$4,300 base rent or 9% of net receipts, whichever amount is higher
Tuesday and Wednesday Morning	\$4,000 base rent*
Monday Morning	\$4,000 base rent Or 9% of net receipts, whichever amount is higher

* or 10% of net receipts, whichever amount is higher.

Non-Profit Organizations may receive a 25% discount on Monday, Tuesday or Wednesday with proper documentation - 501(c)(3).

Note: Net receipts are gross receipts from sale of tickets less City of Pittsburgh Amusement Tax.
The above rental rates apply to rehearsals with invited guests or paid audiences.

Rental Charges listed above will apply to all Dress Rehearsals.

Rehearsals, Load-ins/outs, Set-ups and Dark Days on Stage

(Rental Fees only - does not include stagehand cost)

Monday	\$4,300.00
Tuesday & Wednesday	\$4,600.00
Thursday through Sunday	\$5,200.00

◆ Beyond eight (8) hours of active use, rental fee will be prorated/hour of use

No Charge is made for a 4 - hour rehearsal on day of performance, when time allows.

Use of the Loading Dock (Non-Exclusive) \$100.00/day/vehicle

Loading dock accommodates two trailers

Buses will not be permitted to park in the loading dock

ADDITIONAL CHARGES AND CONDITIONS PER PERFORMANCE:

A. Liability Insurance:

Charges:

Portion of Hall's premium for Public Liability	\$250.00
Additional coverage required	
Personal Injury, Death and Property Damage in a single occurrence	1,000,000.00
	(combined single limit)

Conditions:

Proof of Workmen's Compensation Insurance

This must be presented per theatre lease agreement at lessee's expense with appropriate certificate of liability and workmen's compensation insurance at the signing of the contract. You may request lessor to provide such coverage at the following rates:

1-3 Days:	\$350.00
Over 3 days:	\$500.00

B. CUSTOMER SERVICE

Charges:

Box Office Service - single ticket sales beginning four weeks prior to event	\$900.00
Ticket Printing	\$100.00
Phone, Internet and Mail Order fees.	
Phone Order Fee	\$3.25 per ticket
Mail Order fee	\$3.50 per order
Internet Order fee	\$5.00 per ticket and \$1.50 per order

Single ticket postage	\$0.37
	(or charged @ current rate whichever is higher)

Conditions:

Applicable service fees for credit card use of 2.8% for MasterCard, Visa and Discover sales, and 4% for American Express sales and Internet ticket sales will be charged.

Group Sales Service Fee of 10% will be charged on all group sales totaling less than \$50,000.00. For sales totaling more than \$50,000.00 a group sales service fee of 12% will be charged.

A subscriber service fee of 12% will be charged on tickets purchased by PSO subscribers through a targeted mailing.

There is a Cultural District Fee of \$0.25 charged on each ticket sold.

A Facility Fee of \$2.00 will be charged on each ticket sold.

C. STAFFING

Charges:

Front Of House Staff: includes ushers, ticket takers, doormen and concierge	\$1,150.00
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Conditions:

Stagehands: according to current agreement with IATSE Local #3, plus 36.5% Employee Tax and Union Benefits (for estimating purposes please use \$30.00/hr per stagehand). Rates are subject to change September 1 of each year. **Minimum crew is 4 persons** for all stage presentations.

Technical Director: according to current agreement with IATSE Local #3, plus 36.5% Employee Tax and Union Benefits (for estimating purposes please use \$34.00/hr). Rates are subject to change September 1 of each year.

Teamster Loaders: if needed, will be charged at cost to Presenter

Film Projectionists: according to current agreement with IATSE Local #3.

Stage Doorman	\$15.00/hour (includes Taxes &
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Benefits)

Performance Security	\$26.00/person/hour
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Merchandise Sales Commission	30%
Pittsburgh Symphony Heinz Hall provided Merchandise Seller (Contact our Merchandise Sales Coordinator, at 412/392-4853, to make arrangements for Sales at Pittsburgh Symphony Heinz Hall)	\$35.00/performance

D. PERMITS & FEES

Conditions:

The City of Pittsburgh requires a Performance Permit, which the Lessor will obtain on behalf of the Lessee and will be charged at the time of Settlement.

Applicable City of Pittsburgh Amusement and Mercantile Taxes will be deducted at the time of settlement. The Amusement Tax is 4.7619% of gross receipts and Mercantile Tax is .3% of net receipts. (Net receipts are equal to the gross receipts less the Amusement Tax.)

E. EQUIPMENT

LIGHTING EQUIPMENT (applies even with act provided lighting)	
Per Week	\$1,200.00
Per Performance	\$400.00
Disc per event	\$20.00

Follow Spot Lights		Per Performance	\$200.00
			(plus operator at cost)
		Per Week	\$600.00
			(plus operator at cost)

FILM PROJECTOR RENTAL	At cost. (plus operator at cost)
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PIANOS	
9' Steinway Grand	\$100.00 per day, \$285 per week
Steinway Upright	\$50.00 per day, \$150 per week
Boston Upright	\$50.00 per day, \$150 per week
Tuning (<i>subject to change w/out notice</i>)	\$85.00 per tuning

FORKLIFT	\$350
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SOUND REINFORCEMENT SYSTEM (applies even with act provided or rental sound)	
Per Week	\$1200 (plus operator at cost)
Per Performance	\$400 (plus operator at cost)
Lectern w/microphone	\$50 per day
Microphones	\$20 per perf, \$75 per week
Wireless Microphones	\$80 per perf, \$240 per week
Monitors	\$20 per perf, \$60 per week
Reel-to-reel tape player	\$25 per perf, \$75 per week
Cassette tape player	\$20 per perf, \$60 per week
DAT tape player	\$80 per perf, \$240 per week

CD player	\$25 per perf,	\$75 per week
Reverb unit	\$30 per perf,	\$90 per week

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Compressor unit	\$25 per perf,	\$75 per week
Clear Com headset (over 7)	\$20 per perf,	\$60 per week

CLOSED CIRCUIT TELEVISION

Per Week	\$600.00
Per Performance	\$200.00
	(plus operator cost)

TELEPHONE/FAX LINE FEE	\$150.00/line
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F. RECORDING /BROADCAST FEE: Base charge per event or session of three hours.

Internal audio recording:	\$1,500.00
Internal video recording:	\$2,500.00
Audio recording or live audio broadcast	\$5,000.00
Video or film recording	\$10,000.00

G. LAGGING REPAIR \$15.00/hole

H. REHEARSAL ROOMS:

For Performance rehearsals, rates are based on 8 hours, 4-hour minimum.

Rehearsal Room I: 40'x52'	
Rehearsal Room II: 34'x38' (equipped with ballet bars and mirrors)	

Rehearsal Room rental rates:

Monday through Friday, 8:00AM to 4:00PM	\$200.00
Monday through Friday evenings after 4:00 PM and all weekend rentals.	\$250.00

Additional charges include:

Backstage Doorman	\$15.00 per hour
	(includes taxes and benefits)
Liability Insurance	\$50.00

The rehearsal rooms can be rented for functions other than actual performance rehearsals, such as business meetings, luncheons, etc. The rental charge is as listed above, plus additional charges for backstage doorman, liability insurance, table rental, and set-up. Food and beverage service, if needed, can be supplied by Truffles and Flourishes at 412/392-4879.

Sound isolation has been provided between rehearsal rooms and the stage area.

Dressing rooms and restroom facilities are accessible to the rehearsal rooms.

I. MISCELLANEOUS INFORMATION

WEDDING PHOTOS	\$250.00
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Rate is based on one (1) hour of usage and the photographer operating with battery powered equipment only. Set-up of additional lights and equipment that requires 110 power hookup will require the use of a Stagehand @ approximately \$120.00.

PROGRAMS - Lessee is encouraged to provide programs for all events at Pittsburgh Symphony Heinz Hall.

For theatrical performances Lessee is required to provide programs for distribution to audience members. If a program is to be printed with the assistance of Pittsburgh Symphony Heinz Hall, Camera Ready Veloxes of copy must be submitted at least eight (8) weeks prior to the event.

THREE-SHEET WINDOW size is 42" x 84" Space available basis, two weeks prior to event (approx. \$400.00 to produce).

Pittsburgh Symphony Heinz Hall is available for rental for receptions and private events at those times when there is no performance activity in Pittsburgh Symphony Heinz Hall.

Weekday between 8AM and 5PM, minimum base rental: \$220.00
(or \$3.00 per person whichever is higher)

Weeknights, minimum base rental: \$550.00
(Monday through Thursday) (or \$5.00 per person whichever is higher)

Saturday and Sunday between 8 AM and 5 PM, minimum base rental: \$800.00
(or \$6.00 per person whichever amount is higher)

Friday, Saturday, or Sunday night, minimum base rental: 3,700.00

Mozart Room rental fee: \$400.00

All reception rates are for a 3-hour period. All daytime rentals must be completed by 5 PM. Rates will increase incrementally for each additional hour. Additional charges will be incurred if events proceed past midnight, for set-up involving stagehand labor, or for piano rental and tuning, as necessary.

All food and beverage costs are in addition to above stated rental rates. Truffles & Flourishes is the exclusive concessionaire for Pittsburgh Symphony Heinz Hall and can be reached at (412) 392-4879 for food and beverage and reception set-up arrangements.

ACCOMMODATIONS PER AREA

<u>Location</u>	<u>Standing Room</u>	<u>Sit-Down</u>	<u>Theatre-Style</u>
Grand Lobby	300	130	150
Rauh Garden Room	80	40	75
Garden	600	200	150
Grand Tier Lounge	300	100	75
Grand Tier Foyer	150	60	80
Overlook Room	75	40	N/A
Dorothy Porter Simmons Regency Room I	250	135	150
Dorothy Porter Simmons Regency Room II	250	175	150
Mozart Room	125	80	N/A

Several of the above areas are adjacent and may be used in combination to accommodate larger groups.

For additional information regarding rental estimates or date availability for Pittsburgh Symphony Heinz Hall, please contact the Pittsburgh Symphony Heinz Hall Management Office at (412) 392-4850.