

**HEINZ HALL**  
**RATE SHEET**

2011-2012 SEASON  
September 1, 2011-AUGUST 31, 2012

RATES PER PERFORMANCE:

Thursday, Friday, Saturday, Sunday Evening Thursday, Friday, Saturday, Sunday Matinee	<b>\$6,850</b> base rent*
Tuesday and Wednesday Evening	<b>\$6,050</b> base rent*
Monday, Tuesday and Wednesday Matinee	<b>\$5,625</b> base rent*
Monday Evening	<b>\$5,825</b> base rent or 9% of net receipts, whichever amount is higher

\* or 10% of net receipts, whichever amount is higher.

Non-Profit Organizations may receive a 25% discount on Monday, Tuesday or Wednesday with proper documentation - 501(c)(3).

Note: Net receipts are gross receipts from sale of tickets less City of Pittsburgh Amusement Tax.  
The above rental rates apply to rehearsals with invited guests or paid audiences.

Rental Charges listed above will apply to all Rehearsals, Load-ins/outs, Set-ups and Dark Days on Stage

<u>Use of the Loading Dock (Non-Exclusive)</u>	\$100.00/day/vehicle
Loading dock accommodates two trailers	
Buses will <u>not</u> be permitted to park in the loading dock	

ADDITIONAL CHARGES AND CONDITIONS PER PERFORMANCE:

**A. Liability Insurance:**

*Charges:*

Portion of Hall's premium for Public Liability	\$250.00
Additional coverage required	
Personal Injury, Death and Property Damage in a single occurrence	1,000,000.00
	(combined single limit)

*Conditions:*

Proof of Workmen's Compensation Insurance

This must be presented per theatre lease agreement at lessee's expense with appropriate certificate of liability and workmen's compensation insurance at the signing of the contract.

**B. TICKETING SERVICES**

*Charges:*

Box Office Service - single ticket sales beginning four weeks prior to event \$900.00 per performance  
- Box Office remains open until ½ hour after curtain

Ticket Printing \$100.00 per performance

Phone, Internet and Mail Order service fees:

Phone Order Fee \$7.00 per ticket  
Internet Order fee \$7.00 per ticket  
Cultural District Fee \$0.75 per ticket

NOTE: Phone, Internet and Mail Order service fees are subject to change. Please confirm at time of contracting.

Single ticket postage \$0.44  
(or charged @ current rate  
whichever is higher)

*Conditions:*

Applicable service fees for credit card use of 2.8% for MasterCard, Visa and Discover sales, and 4% for American Express sales and Internet ticket sales will be charged.

Group Sales Service Fee of 10% will be charged on all group sales totaling less than \$50,000.00. For sales totaling more than \$50,000.00 a group sales service fee of 12% will be charged.

A subscriber service fee of 12% will be charged on tickets purchased by PSO subscribers through a targeted mailing.

A Facility Fee of \$2.50 will be charged on each ticket sold and included in the ticket price.

**C. STAFFING**

*Charges:*

Front Of House Staff: includes ushers, ticket takers, doormen and concierge \$1,300.00

*Conditions:*

**Stagehands:** Stagehands will be billed according to current agreement with IATSE Local #3. For estimating purposes please use \$37.50/hr per stagehand. Rates are subject to change September 1 of each year. **Minimum crew is 4 persons** for all stage presentations.

**Technical Director:** Technical Director will be billed according to current agreement with IATSE Local #3. For estimating purposes please use \$43.00/hr. Rates are subject to change September 1 of each year.

**Teamster Loaders:** if needed, will be charged at cost to Presenter

**Film Projectionists:** according to current agreement with IATSE Local #3.

Stage Doorman \$15.00/hour  
(includes Taxes & Benefits)

Performance Security \$36.00/person/hr (4 hr.min)  
(will be billed at actual)

Merchandise Sales Commission 30%

Heinz Hall provided Merchandise Seller \$35.00/performance  
(Contact our Merchandise Sales Coordinator, at 412-392-4843, to make arrangements for Sales at Heinz Hall)

**D. PERMITS & FEES**

*Conditions:*

The City of Pittsburgh requires a Performance Permit, which the Lessor will obtain on behalf of the Lessee and will be charged at the time of Settlement.

Applicable City of Pittsburgh Amusement Tax will be deducted at the time of settlement. The Amusement Tax is 4.7619% of gross receipts.

**E. EQUIPMENT**

LIGHTING EQUIPMENT (applies even with act provided lighting)

Per Week	\$1,200.00
Per Performance	\$400.00
Disc per event	\$20.00

Follow Spot Lights	Per Performance	\$200.00
	(plus operator at cost)	
	Per Week	\$600.00
	(plus operator at cost)	

VIDEO PROJECTOR RENTAL (Sanyo 4100 Lumens)	\$800.00
	(plus operator at cost)

PIANOS

9' Steinway Grand	\$100.00 per day, \$285 per week
Steinway Upright	\$50.00 per day, \$150 per week
Boston Upright	\$50.00 per day, \$150 per week
Tuning	Estimate \$85.00 per tuning (charged at cost)

FORKLIFT	\$375
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SOUND

In House Meyers Line Array System(includes Lobby, Backstage Paging System)	\$2000 per performance
	\$6000 per week
Lobby, Backstage, Backstage Paging System (REQUIRED)	\$600 per performance
	\$1800 per week
Lectern w/microphone (2 matching available)	\$100 per day
Microphones	\$20 per perf, \$75 per week
Wireless Microphones	\$50 per perf, \$200 per week
Monitors	\$20 per perf, \$60 per week
Reel-to-reel tape player	\$25 per perf, \$75 per week
Cassette tape player	\$20 per perf, \$60 per week
DAT tape player	\$80 per perf, \$240 per week
CD player	\$25 per perf, \$75 per week
Reverb unit	\$30 per perf, \$90 per week
Compressor unit	\$25 per perf, \$75 per week
Clear Com headset (over 7)	\$20 per perf, \$60 per week

CLOSED CIRCUIT TELEVISION

Per Week	\$600.00
Per Performance	\$200.00
	(plus operator cost)

TELEPHONE/FAX LINE/WIRELESS INTERNET FEE	\$150.00/line
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**F. RECORDING /BROADCAST FEE:** Base charge per event or session of three hours.

Audio recording (Heinz Hall Equipment):	\$950.00
Video recording (Heinz Hall Equipment):	\$950.00
Audio recording or live audio broadcast	\$1,150.00
Video or film recording	\$1,150.00

**G. LAGGING REPAIR** \$15.00/hole

**H. REHEARSAL ROOMS:**

For Performance rehearsals, rates are based on 8 hours, 4-hour minimum.

Rehearsal Room I:	40'x52'
Rehearsal Room II:	34'x38' (equipped with ballet bars and mirrors)

Rehearsal Room rental rates:

Monday through Friday, 8:00AM to 4:00PM	\$210.00
Monday through Friday evenings after 4:00 PM and all weekend rentals.	\$250.00

Additional charges include:

Backstage Doorman	\$15.00 per hour (includes taxes and benefits)
Liability Insurance	\$50.00

The rehearsal rooms can be rented for functions other than actual performance rehearsals, such as business meetings, luncheons, etc. The rental charge is as listed above, plus additional charges for backstage doorman, liability insurance, table rental, and set-up. Food and beverage service, if needed, can be supplied by Common Plea Catering at 412/392-4879.

Sound isolation has been provided between rehearsal rooms and the stage area.

Dressing rooms and restroom facilities are accessible to the rehearsal rooms.

**I. MISCELLANEOUS INFORMATION**

**WEDDING PHOTOS** \$250.00

Rate is based on one (1) hour of usage and the photographer operating with battery powered equipment only. Set-up of additional lights and equipment that requires 110 power hookup will require the use of a Stagehand @ approximately \$150.00.

**PROGRAMS** - Lessee is encouraged to provide programs for all events at Heinz Hall.

For theatrical performances Lessee is required to provide programs for distribution to audience members. If a program is to be printed with the assistance of Heinz Hall, copy must be submitted at least eight (8) weeks prior to the event.

**THREE-SHEET WINDOW** size is 42" x 84" Space available basis, two weeks prior to event (approx. \$400.00 to produce).